

Media Release
For immediate issue
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SIPP and SSAS provider reports 26% growth

Xafinity SIPP & SSAS revenues grow to £4.6m

Xafinity SIPP and SSAS Services Limited, part of the Xafinity group, has reported strong growth, with annual revenues up 26% to £4.6m for 2014-15.

Highlights:

- Revenue up 26% to £4.6m
- Revenue growth has averaged 20% per annum over the past 3 years
- Sales of its two market leading SIPPs: XafinitySIPP and SimplySIPP were up 60% for the first 5 months of 2015 compared to similar period last year
- Rebranding of 'Hazell Carr SSAS', to 'Xafinity SSAS'
- Greater interest in SSAS
- Significant brand promotion
- Increased support to financial advisers through recruitment of additional sales support

Andy Bowsher, director of self invested pensions at Xafinity, commented; "We have achieved significant growth over the last financial year but, more importantly to me, we have not compromised on our standards for business quality and personal service. XafinitySIPP and SimplySIPP continue to perform exceptionally well for advisers, proving that there is a real demand for SIPP beyond the 'vanilla' flavours that crowd the market. We aim to provide depth and flexibility of both product and service for clients and advisers."

Xafinity is one of the largest and most experienced SSAS providers in the UK. Mr Bowsher added; "Awareness of Xafinity and its brand values has increased significantly, helped perhaps by the Xafinity 'fleximan' imagery which embodies our flexible approach for advisers across our entire product range. We have chosen to re-brand our SSAS product as it aligns excellently with our Xafinity brand values."

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Notes to editors:

Xafinity is one of the UK's leading specialists in pensions and employee benefits. Our expertise includes corporate pensions and actuarial services, flexible benefits, healthcare, and of course SIPP and SSAS.

We have managed SSAS since 1979 and SIPP since 2004. We have built a hugely experienced and growing team, with more than 50 specialised staff in our SSAS/SIPP business. We administer self-invested pension assets worth in excess of £1.4bn.

Xafinity SIPP Services administers SIPPs and SSASs for around 4,000 clients. This includes around 1,600 commercial property investments, a specialist area of self-invested pensions.

We are committed to providing a professional and proportionate service, tailored to our clients' needs and delivered cost effectively.

Xafinity SIPP Services Limited is authorised and regulated by the Financial Conduct Authority

www.xafinitysipp.com